

## Welcome

## Dear Exhibitor:

Hubbell/Tyner is pleased to inform you that we have been selected by show management to serve as the official service contractor for the OptumHealth Care Solutions 20<sup>th</sup> Annual National Conference. Please take a moment to carefully review the enclosed information. To help in your planning we have included all the show service forms necessary for ordering items you may need. We strongly encourage you to place your order along with payment as soon as possible in order to take advantage of our advance order discounts. Orders received after the deadlines listed in this catalog will be processed at standard rates.

I am happy to serve as your exhibitor service representative. If you have any questions at all please feel free to contact me.



Mike Marigold Exhibitor Service Representative 651-280-4928 | Direct 651-917-2658 | Fax mmarigold@hubbelltyner.com



## **Event Information**

#### **Booth Equipment:**

Each 8' x 10' Booth will consist of:

- 8' high back drape
- 3' high side drape
- (1) Identification Sign (7" x 44")
- (1) 8' x 30" Draped Table
- (1) Wastebasket
- (2) Chairs (provided by hotel)

#### Show Colors:

Drape: Black

Discount Price Deadline:

Monday September 26, 2011 Advance Freight Receiving Deadline: Thursday September 29, 2011

#### **Event Schedule**

Exhibitor Move In: Tuesday, October 4, 2011 10:30 am – 3:30 p.m.

0:30 am – 3:30 p.m.

Exhibit Hours:

Tuesday, October 4, 2011 Exhibit Hall Grand Opening: 5:00 p.m. – 7:00 p.m. Wednesday, October 5, 2011 Continental Breakfast (Exhibits Open): 7:00 a.m. – 8:00 a.m. Exhibit Hall Dessert Reception: 1:00 p.m. – 1:30 p.m. Exhibit Hall Reception: 5:30 p.m. – 7:30 p.m. Exhibit Hall Drawings: 7:15 p.m.

## Exhibitor Information

The information below must be included with all orders. Fax to: 651-917-2658

Company Name			Booth #
Street Address			
City	State	Zip	Country
Contact Name		Email Address	
Telephone		Fax	



Exhibitor Move Out: Wednesday, October 5, 2011 7:30 p.m. – 9:30 p.m.



## **Recap of Orders**

#### **Important Information**

Payment in full must accompany your order to qualify for discount rates.

Orders received without payment will not be processed.

Please complete your order summary	below along with payment information
and return to Hubbell/Tyner via fax.	

#### **Services Ordered**

Taxable Services	·
Furnishings & Accessories	\$
Tables	\$
Floor Covering	\$
Booth Package	\$
Executive Furnishings	\$
Rental Displays	\$
Booth Cleaning	\$
7.775% Sales Tax	\$

#### Non-Taxable Services

Signs & Banners	\$
Material Handling/Forklift Service (must have cc on file)	\$
Labor (must have cc on file)	\$
Grand Total	\$

#### **Method of Payment**

Company Check

Make Checks Payable to Hubbell/Tyner

St. Paul, MN 55108

Mail to: Hubbell/Tyner 1810 Como Avenue

Please reference the 4-Digit code in the bottom right corner of this page on all check payments made.

Exhibiting Company Name:	Booth #:
Account Number:	
Card Type:	CCID #:
Card Holder Name:	
Card Holder Signature:	
Card Billing Address:	
City/State/Zip:	

Please include the exhibitor information page with all orders.

1810 Como Avenue, St. Paul, MN 55108



## **Third Party Payment Authorization**

## Acknowledgement of Third Party Credit Authorization.

By completing and returning this document to Hubbell/Tyner we agree that we the exhibiting firm, are ultimately responsible for the final charges. Should the third party not make payment by the close of the event, all charges will be applied to the exhibiting company credit card provided on this form.

SERVICES TO BE CHARGED TO THIRD PARTY

All H/T Services
 Booth Furnishings
 Material Handling
 Booth Labor

Other\_

#### **EXHIBITING COMPANY INFORMATION**

Exhibiting Company:		Booth #:
Exhibiting Company Address:		
City/State/Zip:		
Phone:	Fax:	
Representative Name:	Authorization Signature:	

#### **EXHIBITING COMPANY CREDIT CARD AUTHORIZATION**

Account Number:		
Card Type:	Ex Date:	CCID #:
Card Holder Name:		
Card Holder Signature:		
Card Billing Address:		
City/State/Zip:		
THIRD PARTY COMPANY INFORMATION		
Exhibiting Company:		Booth #:
Exhibiting Company Address:		
City/State/Zip:		
Phone:	Fax:	
Representative Name:	Authorization Signature:	
THIRD PARTY CREDIT CARD AUTHORIZATION		
Account Number:		
Card Type:	Ex Date:	CCID #:
Card Holder Name:		
Card Holder Signature:		
Card Billing Address:		
City/State/Zip:		

Hubbell/Tyner must be notified of a Third Party Payment 14 days prior to exhibitor move in

Phone: 651-280-4928 • Fax: 651-917-2658 • E-mail: mmarigold@hubbelltyner.com • Website: • www.hubbelltyner.com 1810 Como Avenue, St. Paul, MN 55108 MM7997



OptumHealth Care Solutions 20<sup>th</sup> Annual National Conference October 4 - 5, 2011 Hyatt Regency Minneapolis, MN

# **Furnishings & Accessories**

- A. Plastic Side Chair
- **B. Padded Side Chair**
- C. Padded Arm Chair
- **D. High Stool**
- E. Posterboard
- F. Showcase
- G. Wastebasket
- H. Easel
- I. Chrome Bag Holder
- J. Chrome Stanchion
- K. 8' Velour Rope
- L. Small Refrigerator
- M. Literature Rack
- N. Sales Counter
- O. 4' Table Riser
- P. 6' Table Riser
- Q. 8' Table Riser
- R. 8' High Drape
- S. 3' High Drape



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## **Furnishings & Accessories**

Furnishings & Accessories	Quantity	I	Discount		Standard		Extended
A. Plastic Side Chair		х	\$26.75	-	\$34.75	=	\$
B. Padded Side Chair		х	\$44.50	-	\$57.75	=	\$
C. Padded Arm Chair		х	\$50.00	-	\$65.00	=	\$
D. High Stool		х	\$67.00	-	\$87.25	=	\$
E. Posterboard (vert/horiz)		х	\$85.00	-	\$109.00	=	\$
F. Showcase		х	\$312.00	-	\$417.00	=	\$
G. Wastebasket		х	\$19.00	-	\$24.75	=	\$
H. Easel		х	\$29.00	-	\$37.75	=	\$
. Chrome Bag Holder		х	\$42.00	-	\$54.75	=	\$
J. Chrome Stanchion		х	\$51.50	-	\$67.00	=	\$
K. 8' Velour Rope		х	\$24.00	-	\$24.00	=	\$
L. Small Refrigerator		х	\$145.00	-	\$181.00	=	\$
M. Literature Rack		х	\$70.00	-	\$91.00	=	\$
N. Sales Counter w/graphic		х	\$260.00	-	\$315.00	=	\$
O. 4' Table Riser		х	\$42.25	-	\$55.00	=	\$
P. 6' Table Riser		х	\$51.50	-	\$67.00	=	\$
Q. 8' Table Riser		х	\$71.00	-	\$92.50	=	\$
R. 8' High Masking Drape (p/ft)		x	\$14.50	-	\$18.75	=	\$
□ Black □ Blue □ Burgundy □ Gold Drape color selection please check one	Greer	n 🗆	]Grey 🛛	Pur	ple 🗆 Re	d 🗆	Teal □ Whi
S. 3' High Masking Drape (p/ft)		х	\$12.50	-	\$16.25	=	\$
□ Black □ Blue □ Burgundy □ Gold Drape color selection please check one	□ Greer	n ⊏	] Grey 🛛	Pur	ple 🗆 Re	d□	Teal 🔲 Whi

Total Estimated Furnishings & Accessories \$

Please include the exhibitor information and Recap of orders page with all orders

Company Name:

Booth #

HUBBELL/IYNER CONVENTION & TRADE SHOW SPECIALISTS

A North American Trade Shows Company

# Tables

#### **Skirted Tables**

- A. 4' L x 24"W x 30"H B. 6' L x 24"W x 30"H C. 8' L x 24"W x 30"H
- D. 4' L x 24"W x 42"H E. 6' L x 24"W x 42"H F. 8' L x 24"W x 42"H

Skirted tables include a white vinyl top and skirting on 3 sides. 4<sup>th</sup> sided skirting can be ordered at an additional cost.

#### **Unskirted Tables**

- G. 4' L x 24"W x 30"H
  H. 6' L x 24"W x 30"H
  I. 8' L x 24"W x 30"H
- J. 4' L x 24"W x 42"H K. 6' L x 24"W x 42"H L. 8' L x 24"W x 42"H

Unskirted tables include a white vinyl top.

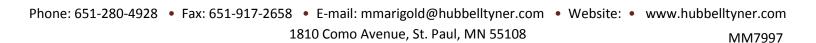
#### **Pedestal Tables**

- M. 18" H x 30" Round N. 30" H x 30" Round
- O. 42" H x 30" Round
- P. 30" H x 42" Round
- Q. 42" H x 30" Round Cover









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**UBBELL** 

OptumHealth Care Solutions 20<sup>th</sup> Annual National Conference October 4 - 5, 2011 Hyatt Regency Minneapolis, MN

## Tables

	30" High Skirted (on 3 Sides)	Quantity		Discount		Standard		Extended
	A. 4' L x 24" W		х	\$90.25	-	\$117.50	=	\$
	B. 6' L x 24" W		х	\$102.25	-	\$133.00	=	\$
	C. 8' L x 24" W		х	\$115.50	-	\$149.50	=	\$
	4 <sup>th</sup> Side Skirting		х	\$41.50	-	\$50.25	=	\$
	□ Black □ Blue □ Burgundy □ Gold Skirt color selection please check one	□ Green		Grey 🛛	Purp	ble 🗆 Red		Teal 🛛 White
	42" High Skirted (on 3 Sides)	Quantity		Discount		Standard		Extended
	D. 4' L x 24" W		х	\$100.25	-	\$130.50	=	\$
	E. 6' L x 24" W		х	\$112.25	-	\$146.00	=	\$
	F. 8 L' x 24" W		x	\$122.50	-	\$159.00	=	\$
	4 <sup>th</sup> Side Skirting		х	\$49.00	-	\$63.75	=	\$
	□ Black □ Blue □ Burgundy □ Gold Skirt color selection please check one	□ Green		Grey 🗖	Purp	ole □ Red		Teal D White
	30" High Unskirted	Quantity		Discount		Standard		Extended
	G. 4' L x 24" W		х	\$38.50	-	\$50.00	=	\$
	H. 6' L x 24"W		х	\$41.50	-	\$54.00	=	\$
	I. 8' L x 24" W		х	\$46.25	-	\$60.00	=	\$
	42" High Skirted Unskirted	Quantity		Discount		Standard		Extended
	J. 4' L x 24" W		х	\$41.50	-	\$54.00	=	\$
	K. 6' L x 24" W		х	\$46.00	-	\$60.00	=	\$
	L. 8' L x 24" W		х	\$51.00	-	\$66.00	=	\$
	Pedestal Tables	Quantity		Discount		Standard		Extended
	M. 18"H x 30" Round		х	\$51.25	-	\$66.75	=	\$
	N. 30"H x 30" Round		х	\$75.00	-	\$97.50	=	\$
	O. 42"H x 30" Round		x	\$84.50	-	\$110.00	=	\$
	P. 30"H x 42" Round		х	\$75.00	-	\$97.50	=	\$
	Q. 42"H x 30" Round Cover (black)		x	\$25.00	-	\$35.00	=	\$
						ed Tables	\$	
	Please include the exhibitor info	ormation	and	d Recap	of o		-	
Com	bany Name:					Boo	th #	
Phone: 651-280-4928 • Fax: 651	-917-2658 • E-mail: mmarigold@hul	obelltyne	r.co	om • W	ebs	ite: • wv	vw.ł	nubbelltyner.com

1810 Como Avenue, St. Paul, MN 55108



# **Floor Covering**

**OptumHealth Care Solutions** 20<sup>th</sup> Annual National Conference October 4 - 5, 2011 **Hyatt Regency** Minneapolis, MN

### **Standard Carpet** 10 oz. nylon carpeting Black Blue Burgundy Green Grey Red Tan Teal **Premium Carpet** 28 oz. nylon carpeting Berry Black Blue Burgundy Charcoal Cobalt Emerald Gold Green Ice Navy Platinum Purple Red Silver Soft Ivory White Tan Teal

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OptumHealth Care Solutions 20<sup>th</sup> Annual National Conference October 4 - 5, 2011 Hyatt Regency Minneapolis, MN

MM7997

## **Floor Covering**

Protective Covering Booth Dimension Total Area	as been place it ) square foot mi	is subject to a nimum		tion fee = S Exten = S	
<ul> <li>Once an order for premium carpet hat</li> <li>Premium carpet orders require a 100</li> <li>Premium carpet orders come with pr</li> </ul> Carpet Padding Booth Dimension Total Area x = sq. ft	as been place it ) square foot mi otective coverin	is subject to a nimum	100% cancellat	Exten	ded
Once an order for premium carpet ha     Premium carpet orders require a 100     Premium carpet orders come with pr Carpet Padding Booth Dimension Total Area	as been place it ) square foot mi otective coverin	is subject to a nimum	100% cancellat	Exten	ded
<ul> <li>Once an order for premium carpet hat</li> <li>Premium carpet orders require a 100</li> <li>Premium carpet orders come with pr</li> </ul> Carpet Padding	as been place it ) square foot mi	is subject to a nimum Ig	100% cancella		ded
<ul> <li>Once an order for premium carpet ha</li> <li>Premium carpet orders require a 100</li> <li>Premium carpet orders come with pr</li> </ul>	as been place it ) square foot mi	is subject to a nimum		tion fee	
Due as is used as we at way set to a wale we ald 4.4					
Carpet color selection please check one		- Contraling of the			
□ Navy □ Platinum □ Purple □ Red	□ Silver	□ Soft Ivory	🗆 Tan	Teal	🗆 Whi
Berry      Black     Blue     Burgund	ly 🛛 Charcoal	Cobalt	Emerald	□ Green	□ Ice
			- \$5.40	= \$	luou
Premium Carpet (28oz. nylon) Booth Dimension Total Area		Discount	Standard	Exten	ded
Carpet color selection please check one (if car	pet color is not	selected, grey	will be provided	1)	
Black      Blue      Burgundy      Green	□Grey □	Red 🗆 Tan	Teal		
X = sq. ft		\$1.35 / sq ft	- \$1.75 / sq ft	= \$	
Standard Carpet – Custom Size (10oz. nylor Booth Dimension Total Area	1)	Discount	Standard	Exten	ded
10' x 40'		\$540.00	- \$700.00	= \$	
10' x 30'		\$405.00	- \$525.00	= \$	
10' x 20'		\$270.00	- \$350.00	= \$	
10' x 10'		\$135.00	- \$175.00	= \$	

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OptumHealth Care Solutions 20<sup>th</sup> Annual National Conference October 4 - 5, 2011 Hyatt Regency Minneapolis, MN

## **Executive Furnishings**

Premium Lounge Furnishings	Quantity		Discount		Standard		Extended
A. Leather Chair		х	\$225.00	-	\$282.00	=	\$
B. Leather Sofa		х	\$380.00	-	\$475.00	=	\$
C. Leather Loveseat		x	\$300.00	-	\$375.00	=	\$
Executive Lounge Furnishings							
D. Chair		х	\$134.00	-	\$203.00	=	\$
E. Sofa		x	\$229.00	-	\$287.00	=	\$
F. Loveseat		x	\$210.00	-	\$263.00	=	\$
G. Coffee Table		x	\$120.00	-	\$156.00	=	\$
H. End Table		х	\$90.00	-	\$113.00	=	\$
I. Table Lamp		x	\$51.50	-	\$94.00	=	\$
J. Floor Lamp		x	\$85.00	-	\$107.00	=	\$
Office Style Furnishings							
K. Lacasse Executive Desk 72" x 42"		x	\$390.00	-	\$488.00	=	\$
L. Lacasse Credenza 72" x 24"		x	\$295.00	-	\$369.00	=	\$
M. Lacasse Hutch 72" x 44"		x	\$270.00	-	\$338.00	=	\$
N. Executive Desk 72" x 36"		x	\$280.00	-	\$350.00	=	\$
O. Bookcase 72" High		x	\$110.00	-	\$138.00	=	\$
P. Bookcase 48" High		х	\$98.00	-	\$123.00	=	\$
Q. Chair – Karizma Executive Leather Chair		х	\$125.00	-	\$165.00	=	\$
R. Chair – Karizma Leather Guest Chair		x	\$99.00	-	\$115.00	=	\$
S. Chair – Savvy Executive Task Chair		x	\$110.00	-	\$135.00	=	\$
T. Chair – Savvy Conference Chair		х	\$97.00	-	\$101.00	=	\$
U. Chair – Savvy Guest Chair		x	\$80.00	-	\$100.00	=	\$
V. Chair – Savvy Simple Task Chair		x	\$97.00	-	\$116.00	=	\$
W. Table – 36" x 72" Conference Table		х	\$180.00	-	\$225.00	=	\$
X. Table – 48" Round		х	\$110.00	-	\$138.00	=	\$

Total Estimated Executive Furnishings

Please include the exhibitor information and Recap of orders page with all orders

Company Name:

Booth #

Phone: 651-280-4928 • Fax: 651-917-2658 • E-mail: mmarigold@hubbelltyner.com • Website: • www.hubbelltyner.com 1810 Como Avenue, St. Paul, MN 55108 MM7997



# **Rental Displays**

OptumHealth Care Solutions 20<sup>th</sup> Annual National Conference October 4 - 5, 2011 Hyatt Regency Minneapolis, MN

#### What's Included?

All rental units come with the options shown. This includes booth carpet, lighting and full color graphics for the printed panels shown at the right. Additional graphic panels are available at the rates listed on our sign and banner form. Panel dimension will be provided upon request.

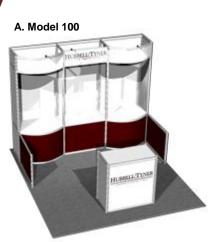
A Hubbell/Tyner service representative will touch base with you to discuss your rental display and answer any questions you may have upon receipt of your order.

Custom Rental Displays Please note that custom display options are available upon request. Please call us at 651-917-2632 to discuss your custom rental display.

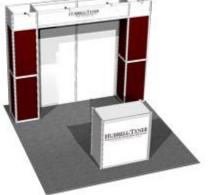
Order Deadline

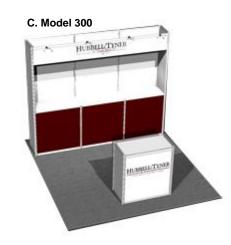
All rental display orders must be placed at least 14 days prior to the 1<sup>st</sup> day of exhibitor move in.

#### 10' x 10' Rental Displays

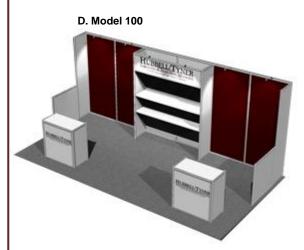




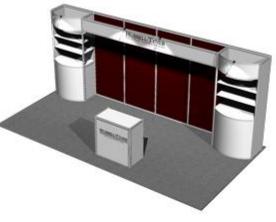




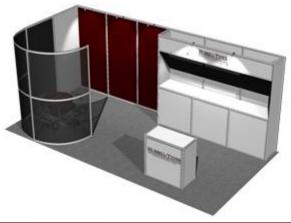
10' x 20' Rental Displays



E. Model 200



F. Model 300



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#### OptumHealth Care Solutions 20<sup>th</sup> Annual National Conference October 4 - 5, 2011 Hyatt Regency Minneapolis, MN

## **Rental Displays**

#### **Important Information**

A Hubbell/Tyner service representative will touch base with you to discuss your rental display and answer any questions you may have upon receipt of your order.

10' x 10' Display	Discount Standard Extend	led
A. Model 100	\$950.00 - \$1235.00 = <u>\$</u>	
Carpet Selection		
Black Blue Burgundy Green Gr	ey 🗆 Red 🛛 Tan 🗖 Teal	
Carpet color selection please check one		
	Discount Standard Extend	ed
B. Model 200	\$950.00 - \$1235.00 =	
Carpet Selection		
□ Black □ Blue □ Burgundy □ Green □ Gr	ey 🗆 Red 🔲 Tan 🔲 Teal	
Carpet color selection please check one		
	Discount Standard Extend	led
C. Model 300	\$950.00 - \$1235.00 = <b>\$</b>	
Carpet Selection	······	
□ Black □ Blue □ Burgundy □ Green □ Gr	ev 🗆 Red 🗆 Tan 🗆 Teal	
Carpet color selection please check one		
10 <sup>,</sup> x 20 <sup>,</sup> Display	Discount Standard Extend	lod
	\$1950.00 - \$2300.00 - \$	cu
D. Model 100		
	ey 🗆 Red 🗆 Tan 🗖 Teal	
Carpet color selection please check one	Discount Standard Extend	od
	\$1050.00 \$2300.00 - <b>\$</b>	eu
E. Model 200		
Carpet Selection		
□ Black □ Blue □ Burgundy □ Green □ Gr	ey 🗆 Red 🗆 Tan 🗆 Teal	
Carpet color selection please check one		
	Discount Standard Extend	led
F. Model 300	\$1950.00 - \$2300.00 =	
Carpet Selection		
Black Blue Burgundy Green Gr	ey 🗆 Red 🔲 Tan 🔲 Teal	
Carpet color selection please check one		

Total Estimated Rental Displays

Please include the exhibitor information and Recap of orders page with all orders

Company Name:\_\_\_\_\_

Booth #\_\_\_



OptumHealth Care Solutions 20<sup>th</sup> Annual National Conference October 4 - 5, 2011 Hyatt Regency Minneapolis, MN

## Signs & Banners

#### **Important Information**

- All signs are mounted on 3/16" foam. Other substrates are available upon request.
- Hubbell/Tyner can accept image files via e-mail.
   Please contact Exhibitor
   Services at 651-917-2632 for instructions.

Standard Size Signs         11" x 14"         14" x 22"         22" x 28" (Standard easel sign)         28" x 44"		Discount           x         \$15.40           x         \$30.80           x         \$61.60           x         \$123.20	- \$38.50 - \$77.00	Extended         =       \$         =       \$         =       \$         =       \$         =       \$
Custom Size Signs " x" = sq in	Quantity		Standard - \$0.13 sq in	Extended = \$

Order Deadline All sign/banner orders must be placed 14 days prior to the 1<sup>st</sup> day of exhibitor move in.

Total Estimated Signs & Banners \$

Please include the exhibitor information and Recap of orders page with all orders

Company Name:

Booth #



#### A North American Trade Shows Company

## **Material Handling Rates**

<b>Important Information</b>
Direct to show shipments will
only be accepted during the
scheduled exhibitor move in
hours posted on the Event
Information page

All shipments must be sent prepaid. Hubbell/Tyner will not accept C.O.D. shipments.

War	ehouse Advance Shipments Crated (8:00 am – 4:30 pm Mon – Fri)	CWT Charge	100lb. Minimun
• • •	Storage at our advance warehouse up to <b>30 days prior to show opening</b> Delivery to show site and placement at your booth Removal & Return of empty containers Loading of outbound shipments from show site	\$62.00	\$62.00
Exh • • •	ibit Hall – Direct Shipments Crated Placement of materials at your booth Removal & return of empty containers Loading of outbound shipments from show site Must have certified weight ticket	\$65.00	\$65.00
Unc •	rated Material / Specialized Carrier Shipments Loose or pad wrapped materials can only be received at show site during exhibitor setup hours	\$94.75	\$94.75
Late •	<b>Freight</b> Freight received at warehouse less than 5 days prior to show move in times Late freight is an additional charge to the appropriate drayage rate	\$21.25	\$21.25
Ove	<b>rtime</b> Before 8:00 am or after 4:00 pm Mon – Fri, all day Sat & Sun, & Holidays Overtime is an additional charge to the appropriate drayage rate	\$15.00	\$15.00
Sma •	all Package Rate Cartons/Envelopes weighing less than 30 lbs per shipment	\$41.00 for 1 each additio at \$20.00	<sup>st</sup> package, onal package

#### **Empty Containers**

Hubbell/Tyner will store exhibitors' materials that have not been handled by Hubbell/Tyner prior to placement in your booth at the following rates:

\$12.00 / each – Any fiber case, box or carton

\$36.00 / each - Empty wooden crates and skids/pallets

Please see the following page to estimate your Material Handling needs

HUBBELL/TYNER CONVENTION & TRADE SHOW SPECIALISTS

A North American Trade Shows Company

OptumHealth Care Solutions 20<sup>th</sup> Annual National Conference October 4 - 5, 2011 Hyatt Regency Minneapolis, MN

## **Estimated Material Handling**

#### Shipping Addresses

- Please use freight labels included on the following pages
- Advance Warehouse receiving hours: Mon Fri 8:00 am 4:30 pm

#### \*Advance Shipments

- To: Your Company Name / Booth #
- For: OptumHealth Care Solutions 20<sup>th</sup> Annual National Conference Hubbell/Tyner c/o YRC/STP
  - 12400 Dupont Avenue South

#### \*\* Direct Shipments

To: Your Company Name / Booth # For: OptumHealth Care Solutions 20<sup>th</sup> Annual National Conference c/o Hubbell/Tyner 1300 Nicollet Mall Minneapolis, MN 55403

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Warehouse Advance Shipments Crated (100 lb. Minimum) *Receiving cut-off date: Thursday, September 29, 2011								
Shipment Weight	÷ 100 =	x \$62.00 per 100 lbs =	\$					
Exhibit Hall Direct Shipments Crated (100 lb. Minimum) **Receiving Date and Time: Tuesday, October 4, 2011 from 8:00 am – 3:00 pm								
Shipment Weight	÷ 100 =	x \$65.00 per 100 lbs =	\$					
•	•	5 Direct (100 lb. Minimum) x \$94.75 per 100 lbs =	\$					
Late Freight (100 lb. Mir Freight received at Advar	,	advance deadline						
Shipment Weight	÷ 100 =	x \$21.25 per 100 lbs =	\$					
<b>Overtime Freight</b> (100 lb. Minimum) Freight received after 4:30 pm Mon – Fri or weekends								
Shipment Weight	÷ 100 =	x \$15.00 per 100 lbs =	\$					



1810 Como Avenue, St. Paul, MN 55108



OptumHealth Care Solutions 20<sup>th</sup> Annual National Conference October 4 - 5, 2011 Hyatt Regency Minneapolis, MN

## **Material Handling Information**

#### Freezable/Controlled Environment Shipments

Hubbell/Tyner does not have facilities for shipments that require refrigeration or a controlled environment. It is the exhibitor's responsibility to make arrangements for controlled environment storage. Hubbell/Tyner is not responsible for shipments that are not properly labeled.

#### Overtime

Overtime charges apply to shipments that meet the following guidelines:

Inbound Freight

Shipments delivered to the advance warehouse and delivered to show site before 8:00 am or after 4:00 pm on weekdays or delivered anytime on weekends or holidays.

Outbound Freight

Shipments loaded after 4:00 pm on weekdays or anytime on weekends or holidays.

#### Late Freight

Late Freight charges apply to shipments that meet the following guideline: Shipments that arrive at the advance warehouse past the 5-day cut-off. These shipments are subject to courier charges in addition to late freight charges.

#### **Return Shipping**

Exhibitors are responsible for making their own return shipping arrangements, unless using Hubbell/Tyner's contracted carriers. Blank bills of lading & shipping labels will be available at the Hubbell/Tyner Service Desk. Hubbell/Tyner assumes NO responsibility for shipments that do not have a completed bill of lading turned in to the Service Desk.

#### **Outbound Shipping Information**

- Outbound Bills of Lading must be completed and turned into the Hubbell/Tyner Service Desk on show site.
- A credit card is required for all material handling. Please complete the Credit Card Authorization and Recap of Orders form.
- Local Storage Services are available upon request.
- If you are shipping out of the show using your own freight carrier it is important that you have your own appropriate labels/tags. You will also need to schedule your shipper to arrive on show site to pick your shipment up the day that the show concludes.



Advance	Shipping	Labels
Advanoc	Cimpping	LUNCIO

Advance Shipment OptumHealth Care Solutions – 20 <sup>th</sup> A		
TO: HUBBELL/TYNER CONVENTION & TRADE SHOW SPECIALISTS		
c/o: YRCW/STP 12400 Dupont Avenue South Burnsville, MN 55337-1682		
Exhibiting Company Name		
Booth Number		
Piece #:	of	pieces
	TECTION FROM FREEZING MUST BE LABLED USING L IOT BE RESPONSIBLE FOR GOODS NOT LABLED	ARGE LETTERS.
Advance Shipment OptumHealth Care Solutions – 20 <sup>th</sup> A		
To: HUBBELL/TYNER CONVENTION & TRADE SHOW SPECIALISTS A North American Trade Shows Company c/o: YRCW/STP		
Burnsville, MN 55337-1682		
Exhibiting Company Name		
Booth Number		
Piece #:	of	pieces
ALL GOODS AND MATERIALS REQUIRING PRO	TECTION FROM FREEZING MUST BE LABLED USING L	



## **Direct Shipping Labels**

Direct Shipment OptumHealth Care Solutions – 20 <sup>th</sup> Annual Nation	al Conference
To: HUBBELL/TYNER CONVENTION & TRADE SHOW SPECIALISTS A North American Trade Shows Company	
c/o: Hubbell/Tyner 1300 Nicollet Mall Minneapolis, MN 55403	
Exhibiting Company Name	
Booth Number	
Piece #: of	pieces
ALL GOODS AND MATERIALS REQUIRING PROTECTION FROM F HUBBELL/TYNER WILL NOT BE RESPONSI	
<b>Direct Shipment</b> OptumHealth Care Solutions – 20 <sup>th</sup> Annual Nation	al Conference
To: HUBBELL/TYNER CONVENTION & TRADE SHOW SPECIALISTS A North American Trade Shows Company c/o: Hubbell/Tyner 1300 Nicollet Mall Minneapolis, MN 55403	
Exhibiting Company Name	
Booth Number	
Piece #: of	pieces
ALL GOODS AND MATERIALS REQUIRING PROTECTION FROM F HUBBELL/TYNER WILL NOT BE RESPONSI	



## Labor

#### **Important Information**

On-Site orders will be charged an additional 20%

There will be a 100% cancellation fee, for labor canceled on show site.

There will be a 1 hour charged per man to exhibitors that cancel their labor request within 48 hours of the start time.

OptumHealth Care Solutions
20 <sup>th</sup> Annual National Conference
October 4 - 5, 2011
Hyatt Regency
Minneapolis, MN

	Labor	Rates	5							
	Straigh	nt Time:	\$66.50	per man hour (8:00 am – 4:30 pm, Monday – Friday)						
	Overtin	ne:	\$105.50				ay -	- Friday, and a	all c	day Saturday and
		Date 8	Time	# Laborers		# Hours		Hourly Rate		Total Cost
I	nstallation				х		х		=	\$
					x		x		=	\$
[	Dismantle				x		x		=	\$
					x		x		=	\$

#### Labor Supervision Options (check one)

#### Exhibitor Supervision

All work is to be performed only under supervision of exhibiting company's representative. If the representative does not report to the service desk at the time labor has been requested, a one-hour charge will be assessed.

Representative Name/Company:\_\_\_\_\_ Cell Phone #:

#### □ Hubbell/Tyner Supervision

All work performed under the supervision of Hubbell/Tyner will be charged an additional 30% of the total bill for this service. In order for Hubbell/Tyner to perform the work without the exhibitor' present, Hubbell/Tyner must have detailed setup instructions and outbound shipping information with this order.

**Outbound Freight** (will be shipped via our preferred carrier unless prior arrangements are made by the exhibiting company)

Ship To:

Bill To:

Total Estimated Labor \$

Please include the exhibitor information and Recap of orders page with all orders

Company Name:

Booth #\_\_\_\_



## **Booth Cleaning**

#### **Important Information**

Vacuum service ordered is preformed each day prior to the show opening.

Vacuuming service is not included in your space rental for this event. If you wish to have your booth space vacuumed, please circle the days needed and return this form along with payment to Hubbell/Tyner.

DAILY BOOTH VACUUMING SERVICE (please circle days requested below)

Monday	Tuesday	Wednesday	Thursday	/ Friday	Saturda	y Sunday
Cleaning Ser	vice		Area	Price	# Days	Extended
Vacuuming			x	\$0.30 / sq ft	x 🗌 =	\$

Total Estimated Booth Cleaning \$

Please include the exhibitor information and Recap of orders page with all orders

Company Name:

Booth #\_



## **Exhibitor Appointed Non-Official Contractor**

Exhibitors may contract the services of non-official independent contractors to install and dismantle their exhibits. Should an exhibitor wish to use the services of an Exhibitor Appointed Contractor (EAC) instead of the Official Show Contractor (Hubbell/Tyner), the following information must be received by Hubbell/Tyner no less than 30 days prior to the first day of move-in.

#### **Exhibitor Appointed Contractor**

Company			
Contact:		Title:	
Address:			
City:	State:	Zip:	
Phone:		Fax:	
Work Being Perform	ned:		

#### The EAC must provide Hubbell/Tyner with the following information

• Thirty days prior to the first exhibitor move-in day, a certificate of insurance with the following minimum coverage limits. Comprehensive General Liability not less than \$100,000 with respect to injuries to anyone person in occurrence; \$200,000 with respect to injuries to more than one person in any one occurrence; and \$500,000 with respect to damage of property; Workers' Compensation Insurance, including employee liability coverage, in a minimum amount not less than \$1,000,000 of individual and/or aggregate coverage, and naming North American Tradeshows Inc., DBA, Hubbell/Tyner as additional insured

#### The EAC must abide by the following

- Union Rules and Regulations
- Rules and Regulations provided by Show Management



## **ELECTRICAL SERVICE ORDER FORM**

In order for us to properly service all exhibitors, this electrical service order form must be completed and returned to the HYATT REGENCY MINNEAPOLIS seven [7] days prior to set-up date. Payment MUST BE INCLUDED with this order form. Orders received without payment CANNOT be processed until payment is received. **If payment is not received prior to set-up date, the request will be subject to a \$100.00 same day set-up fee**, in addition to the electrical service charge. Payments may be made by cash, company check or credit card payable to HYATT REGENCY MINNEAPOLIS.

Please complete the following:				
Convention Name		Convention Dates		
Exhibitor Name		Booth Number		
Address				
City			Zip	
Authorized Signature				
Please Print Your Name Here				
Type Of Service Required: Standard	1	Special Service	)	
Method Of Payment: Check	Credit Card Ty	pe and #	exp	
		SET-UP DAY OR RECEIVED WIT 00.00 SAME DAY SET-UP FEE		
STANDARD ELECTRICAL SERVICE AV		POWER REQUESTED		
A) 20 amp/ 120 volt/ single phase	\$75.00/ line/ day	(Circle type that applies):	ABCD	EFG
SPECIAL ELECTRICAL SERVICE AVA	LABLE:	Number of Lines		
B) 30 amp/ 208 volt/ single phase	\$130.00/ line/ day	Cost per Line		
C) 60 amp/ single phase		Number of Days required		
	\$220.00/ line/ day	Total Electrical Cost	= \$	
E) 100 amp/ 3 phase				
F) 200 amp/ 3 phase				
· · ·		Number of Power Strips		
Multi-outlet Electric Box		Cost per Power Strip		
G) 8 outlets (20 amps each)	\$400.00/ line/ day	Total Power Strip Cost		
SPECIAL REQUEST:				
Power Strip	\$25.00/ strip	Grand Total Cost	= \$	
*Standard Electrical Power is the same ty	vpe of power that is typically	in most homes Each power line	has 3 – 3 prong outlets	
-		-		
ABSOLUTELY NO ORDE	RS FOR ELECTRICAL SER	VICE WILL BE TAKEN OVER T	HE TELEPHONE!!	
-		TERIALS MUST BE REMOVED ATERIALS LEFT BEHIND WILL	-	
Office use only!!	Mail Order Form a	nd Payment to:		
Amount Received	HYATT REGENCY		FULL PAYMENT MU	
<u> </u>	ATTENTION: CONVE		ACCOMPANY TH ORDER FORM AND	
\$	1300 NICOLI MINNEADOLIS		NON-REFUNDABLE	
	MINNEAPOLIS	, IVITA 33403	NON-USERS OF	
Ву	Equipment hook up		NO-SHOWS	
	we only provi			-
·		·		I

QUESTIONS PLEASE CALL 612-596-4530 OR FAX 612-596-4539.

**ELECTRICAL SERVICE ORDER FORM** 



## Hyatt Regency Minneapolis



Exhibition Hall High Speed Internet Access Order Form

CUSTOMER INFORMATION					
Company Name:	Show Na	me		Booth #	
Diffier Manual	Oh ave Da				
Billing Name:	Show Da	tes:	, .		,
Billing Street Address:	City, Stat	e & Zip	to		/
Contact Name	Telephone:				
E-Mail Address:	Fax Num	bor:			
SERVICE DESCRIPTION	QTY	Х	RATE	=	TOTAL
Standard SHARED Internet Services					
Single user/device shared Ethernet connection (Single Public IP address)	0	х	\$150.00	=	-
Additional user/device (Public IP Address)	0	х	\$50.00	=	-
Engineered DEDICATED Internet Services					
256Kbps Dedicated VLAN Ethernet connection		х	\$200.00	=	-
384Kbps Dedicated VLAN Ethernet connection	0	х	\$225.00	=	-
512Kbps Dedicated VLAN Ethernet connection	0	х	\$250.00	=	-
768Kbps Dedicated VLAN Ethernet connection	0	х	\$275.00	=	-
1024Kbps Dedicated VLAN Ethernet connection	0	х	\$350.00	=	-
1536Kbps Dedicated VLAN Ethernet connection	0	х	\$400.00	=	-
Customized firewall configuration	0	х	Per Request	=	
Point-to-Point tunneling configuration	0	х	Per Request	=	
Equipment Rental					
Netgear 5-Port Ethernet switch (10/100)	0	х	\$25.00	=	-
Cisco 24-Port Ethernet switch (10/100)	0	х	\$75.00	=	-
Cisco Wireless Access Point w/rubber duck antennae	0	х	\$150.00	=	-
25' Cat5e patch cable	0	х	\$6.00	=	-
50' Cat5e patch cable	0	х	\$8.00	=	-
100' Cat5e patch cable	0	х	\$12.00	=	_
			SUBTOTAL =		-
6% SA	LES TAX	(SUBT	OTAL X 6%) =		-
INSTALLATION & RE	MOVAL (	SUBTC	TAL X 20%) =		-
		GRA	ND TOTAL =		-
Payment Method					

Check enclosed	American Express	<b>D</b> VISA	MasterCard	Hotel Master Acct	
Account Number and Expiration Date:					

Table of Contents

2 Presentation Services® at the Hyatt Regency Minneapolis On Nicollet Mall



4 Credit Consent Form





As a premier in-house audiovisual company, Presentation Services<sup>®</sup> offers you only the best: the best people, the best service and the best equipment. You can count on us to deliver quality audio, video, lighting, staging and special effects for your event or exhibit.

#### DELIVERING EXPERTISE

We understand that you rely on our expertise to successfully deliver your message through lights, sound and video. Our on-site team members are well-trained professionals with a dedication to guest service and a "consider it done" attitude. We are empowered to do what it takes to make your exhibit a success.

## PROVIDING COMPREHENSIVE AUDIOVISUAL SERVICES

Our equipment is located where you need it, on-site at the Hyatt Regency Minneapolis On Nicollet Mall. From simple presentations to elaborate productions, we have the equipment and technicians to maximize your message. And since our office is located at the Hyatt Regency Minneapolis, your show manager is never more than a few steps away.

#### SUPPLYING THE LATEST TECHNOLOGY

As a leader in the industry, we invest in the newest technology enabling us to respond to your every need. We offer a full line of projection, lighting, staging, audio equipment and numerous meeting essentials. All of our state-of-the-art equipment is maintained and operated on-site at the Hyatt Regency Minneapolis by dedicated audiovisual professionals.

Equipment Order Form

QUANTITY	EQUIPMENT	PRICE
	Screens (4' - 5')	\$25.00
	Screens (6' - 8')	\$30.00
	27" monitors (54" cart included)	\$105.00
	VCR player/recorder	\$80.00
	DVD player	\$90.00
	33" plasma screens (includes table stand)	\$250.00
	37" 42" Plasma Screens (includes table stand)	\$450.00
	50" Plasma Screens	\$550.00
	Dual Post Stands for Plasma Monitors	\$100.00
	Valueline LCD Projectors	\$200.00
	17" - 20" Computer Monitors (Flat Panel)	\$200.00
	Laser Printers	\$200.00
	Small Sound System (includes dynamic microphone, small powered speaker)	\$85.00
	Wireless Small Sound System (includes wireless microphone, small powered speaker)	\$200.00
	Laptop computers	\$200.00
	Carts (36" - 54" high)	\$15.00
	Small Adjustable Tables (variable height)	\$15.00
	Small Lighting Kits (includes small uplights, and gels)	\$250.00
	Wireless Computer Mouse	\$40.00
	Laser Pointer	\$10.00
	Flipchart Package (includes pad and marker)	\$36.00
	2-Way Radio (each)	\$45.00
	Technicians are available at the following rates on a 4 hour minimum:	

Monday – Friday 7am – 5pm	\$45.00/hr
Monday – Friday 5pm – midnight	\$45.00/hr
Monday – Friday midnight – 7am	\$45.00/hr
Saturday and Sunday 7am – 5pm	\$45.00/hr
Saturday and Sunday 5pm – 7am	\$45.00/hr
All Holidays	\$90.00/hr

• There is a 19% Service Charge on all equipment rentals.

• All prices are for the first day of rental. Services charges and tax apply for each additional day.

Note: Use this price list as a guideline exclusively. If you do not see a specific item needed to make your exhibit a success, please call our Hyatt Regency Minneapolis office at 612.343.4018. All orders can be faxed to 612.343.4019 for processing.



Credit Card Consent Form

Type of card: (Mastercard, Visa, AMEX, etc.)
Customer Invoiced:
Cardholder's Name:
Credit Card Number: Expiration Date:
Cardholder's Phone Number:
Cardholder's Billing Address:
State and Zip Code:
Date(s) for Rental:
Booth #(s):
I, (please print), certify the above information to be true and correct to the best of my knowledge. As the cardholder, I am authorizing the above credit card account to be charged for the above order and any additional amounts incurred as a result of all show site changes by my representatives.
Signature Date
Cancellation Policy <ul> <li>A) Cancellations received within 48 hours of the scheduled delivery date are subject to a 50 % fee applicable to equipment and tax only.</li> <li>B) Cancellations received on the day of the scheduled delivery or "no-shows" are subject to pay the full amount of the order to include installation, drayage and tax.</li> </ul>
FOR OFFICE USE ONLY
Rental Order Number   Location #



PSAV® at the Hyatt Regency Minneapolis Tel 612.343.4018 Fax 612.343.4019

## BACHMAN'S Commercial Services

Green Plant Rental	Quantity	Unit Cost	Total			
Green Plants (For Rental Only) Rental includes decorative containers and removal at end of event.						
3 Foot Green Plant		35.00	0.00			
4 Foot Green Plant		45.00	0.00			
5 Foot Green Plant		55.00	0.00			
6 Foot Green Plant		65.00	0.00			
7 Foot Green Plant		90.00	0.00			
Small Fern 6" Pot		20.00	0.00			
Large Fern 8" Pot		30.00	0.00			
Ivy 6" Pot		20.00	0.00			
Blooming Plants (For Purchase Only)						
Chrysanthemum, White		19.99	0.00			
Chrysanthemum, Yellow		19.99	0.00			
Chrysanthemum, Lavender/Rust (Seasonal)		19.99	0.00			
Azaleas		30.00	0.00			
Fresh Floral Service (For Purchase Or	nly)					
Cut Flower Arrangement 18" High	.,	50.00	0.00			
Cut Flower Arrangement 24" High		65.00	0.00			
Tropical Arrangement		75.00	0.00			
Delivery Charge			10.99			
Service Fee*						
*Forget something? Late orders accepted						
after move in, are subject to a \$25.00	Subtotal:		10.99			
special service fee.	7.775% ta	IX	0.85			
	Total:		\$11.84			

#### Show Information:

Show Name	Convention Location:					
Exhibitor		Booth #:				
Address	City	State ZIP				
Telephone #:						
Move in Date:	Vendor Setup Hours:					
Pick up Date:	Date & Time Show Opens:					

#### Billing Information: (Payment Policy - All orders must be paid in full prior to event.)

Credit Card #	_ Exp. Date:	CVC Code:
Name on Credit Card		
Signature:		

#### For Special Services Call Bachman's ~ 612-861-7697 or fax 612-861-7749

6010 Lyndale Ave. So., Minneapolis, MN 55419-2289

Boutonnieres Fountains, Ponds



## Exhibit Services Simply reliable success





YRC is ready to customize transportation solutions for any exhibit shipment, any size load.

With increased reliability, quality and speed, YRC gives you the freedom to choose the level and speed of service most appropriate for your shipment. YRC offers Guaranteed Precision,<sup>™</sup> Expedited Precision <sup>™</sup> and Sealed Exhibit <sup>™</sup> security. Specialized Solutions <sup>™</sup> and caravan services deliver efficient transportation from show to show.

Shipment visibility provides additional peace of mind. Enjoy the transportation management tools on my.yrc.com, and gain online control of your shipment from start to finish.

Be Confident. It's a YRC Delivery.™

## The show must go on

And so will your business, with the confidence to focus on your customers, not the whereabouts of your tradeshow booth. YRC is the first and only provider to offer customers a free inbound guarantee.\* Be confident your booth will arrive on time with YRC.

## Gain the on-site advantage

Move in, set up and move out. It's simple when you work with the exhibit experts. YRC professionals are at the big trade shows, ensuring your materials arrive on time and depart quickly – so you don't miss the next tradeshow deadline.

### Secure success

YRC guarantees safe delivery with our patented Sealed Exhibit<sup>™</sup> protection and security solution. Pay for only the space your shipment occupies. Your exhibit is sealed behind a locked partition and is protected from pickup through delivery to the show site.

\* Subject to applicable tariffs and Rules and Conditions publications.



yrc.com | 800.610.6500